

Lovango Island Holdings, LLP  
6501 Red Hook Plz STE 201-319  
St. Thomas, USVI 00802  
[mattsnider@lovangovi.com](mailto:mattsnider@lovangovi.com)  
508-625-5757

01/15/2025

Dear Prospective Subcontractor/Vendor Name,

Lovango Island Holdings, LLP is seeking qualified and experienced subcontractors and vendors based in the USVI to submit their qualifications for consideration on a resort operation on Lovango Cay, located between St. Thomas and St. John and a part of St. John. The response is due by January 31th, 2025.

Lovango Resort and Beach Club is an environmentally self-sustaining boutique resort and club destination on the outer cay, Lovango Cay. The resort is seasonal, operating from December to July, with offseason maintenance and planning work taking place between January – December. The resort has 30+ rooms and offers a restaurant, beach club, and retail village among its programming. It was, at its inception in 2019, the first new resort property in the USVI in over 30 years and since its opening, has successfully offered a new destination for residents and visitors in the territory. The resort offers a unique array of overnight accommodations including a villas, tree houses and glamping tents. It also offers a club and restaurant, hiking trails and great snorkeling, all of which are open to the public and visited daily by visitors and residents of the USVI.

The resort has an existing track record and ongoing daily needs to support its operation. We are seeking subcontractors and vendors to support our existing team in running a strong and good resort, covering various operational services listed below.

Overview:

- Business Name: Lovango Resort + Beach Club
- Location: Lovango Cay, US Virgin Islands
- Business Type: Boutique Resort

Scope of Work:

Lovango is a resort operating on a small cay off of St. John and St Thomas. The scope of work for the Lovango Cay Resort Operations will vary across multiple disciplines, and qualified subcontractors and vendors are invited to express their interest and provide their qualifications in the following areas:

Accounting Services  
Legal Services  
Garbage Removal Services and Materials  
Gardening Services and Materials  
Housekeeping Services and Materials  
Maintenance Services and Materials  
Office Supplies  
Printing & Stationary  
Kitchen Services  
Construction Supplies and Services  
Food and Beverage Products  
Guest Entertainment Supplies and Services  
Liquor and Spirits  
Food Purveying  
Car Rental Services  
Charter Services  
Guest Room Supplies  
HVAC Services  
IT Services  
Consulting Services  
Insurance Services  
Marketing Services  
Freight and Logistics  
Other Resort-Related Services

Submission Requirements:

Interested subcontractors and vendors are requested to submit their qualifications in response to this RFQ. Submissions should include the following information:

- Company profile, including relevant experience and certifications
- Details of previous operations of a similar nature
- List of key personnel and their qualifications
- Ability to fulfill contractual obligations
- Tight adherence to deadlines
- Safety record and compliance with industry standards
- References from previous clients
- Please note if your company is presently an EDC Eligible Supplier

Submission Deadline:

All submissions must be received by Friday, January 31<sup>st</sup>. Late submissions may not be eligible for the same consideration.

Submission Address (by email): [mattsnider@lovangovi.com](mailto:mattsnider@lovangovi.com)

The selection of subcontractors and vendors will be invited to quote future projects. Final selection will be based on a thorough review of the submitted qualifications and their quote.

We appreciate your interest in participating in the Lovango Cay Resort Operation. We look forward to reviewing your qualifications and potentially establishing a successful partnership.

Sincerely,

Matt Snider  
Director of Operations  
Lovango Island Holdings, LLP